



Seed Sales Specialist

Established in 1952, Dalton Seeds is the largest independent, family-owned seed merchant in the UK. Their commitment is to produce high-quality seed and provide a service to match.

In addition to supplying quality seed to farmers, they also process seed for most national and international seed breeders in the UK.

An exciting opportunity has opened for an enthusiastic and diligent individual to join their small sales team.

Role

- Working alongside the seed sales team to build and maintain customer relationships
- Developing sales to deliver agreed annual targets, exploiting all available market opportunities
- Working with farmer suppliers and internal colleagues to secure high-grade seed production contracts.
- Crop inspection (following relevant training) and on-farm sampling
- Assisting in maintaining the company's presence on social media in conjunction with other members of the team
- Contributing to customer-facing activities including internal and external meetings

Working hours and location

- Full time – 40 hours per week
- Monday to Friday only (except for August & September when some Saturday mornings will be required)
- 8am to 5pm (with reasonable overtime expected to complete your role in our busy periods)
- The role is based at our head office in Eye, near Peterborough

Remuneration

- £27,000 - £30,000 (dependent on experience)

Benefits

- 25 days holiday (plus bank holidays)
- 5 days 'charity leave'
- Bonus scheme
- 10% employer pension contribution
- Private health cover
- Death in service cover
- Free on-site parking
- Free on-site gym & sleep pods
- Regular staff social events

Education & skills

- Six GCSEs at grade C or above (or current equivalent), inclusive of English and Maths (mandatory)
- Possess a full clean UK driving licence (mandatory)
- Proficient with Microsoft programs (mandatory)
- Degree in a relevant subject is desirable, but not required
- BASIS Seed Sellers qualification is desirable, but not required
- Experience working in agriculture is desirable, but not required
- Sales experience is desirable, but not required
- Crop inspection qualification is desirable, but not required

Holidays

- January, April, May, June, early July, late October, November and December– no restrictions
- February and March – two days only.
- From mid-July to mid-October – no holidays
 - Exception made in late July for parents of school age children.

www.daltonseeds.co.uk